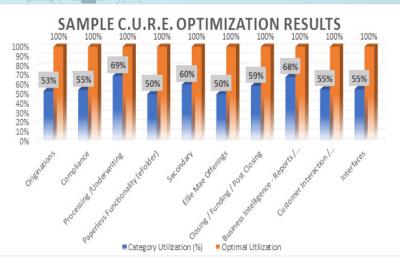


Encompass is the most dynamic Loan Origination System in the market today. It is also the most underutilized.

In completing hundreds of Encompass system reviews, matchbox has witnessed a varying percentage of usage with existing Encompass clients which translates to a large percentage of the system that is not utilized. matchbox has created the CURE offering to help Encompass clients see beyond just the system capabilities from a technical standpoint and measure their optimization of the system in association with their cost per loan. The CURE program takes inventory of your company's utilization of the Encompass system in 10 specific areas and provides a summary of how much of Encompass that you are actually utilizing.

The CURE program features a proprietary model that calculates the percentage allocation of 10 Encompass sections. The model takes into consideration, how much of an impact a particular section carries based on the Encompass functionality that is available and it's impact on your business model. Once determined, the CURE model then ties your system utilization to your cost per loan to display a departmental and overall cost utilization.

The goal of the CURE report is to identify the unlimited potential of the Encompass system and present the areas of additional use that you are already paying for within your cost per loan charges.



## Sample C.U.R.E. Cost Utilization Summary



## SAMPLE C.U.R.E OPPORTUNITY COST SUMMARY



## COST UTILIZATION REPORT FOR ENCOMPASS | CURE

igniting ideas for the mortgage industry.

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