Enc❂mpass

The mortgage industry has created some amazing front end technology to initiate the Digital Mortgage. The applications all have strong integrations into Encompass, but what happens to that file when it comes into Encompass. It is still a digital mortgage or just another loan file in the pipeline? The theory is that digital mortgages applications come in cleaner, convert better, and close faster. Our 'Dig-Ops' Encompass offering provides the tools to see if this is actually occurring. Through a series of Encompass based customizations, the Dig-Ops offering will provide you just how well your Digital Mortgage platform is performing.

ENCOMPASS DIG-OPS DELIVERABLES

- Digital Mortgage Identifier upon loan creation for front end CRM or Digital application
- Digital Mortgage dashboard within Encompass that displays digital vs. non-digital mortgage applications.
- Estimated vs actual closing dates to track Digital Mortgage conversion
- Days to submission tracking for Digital Mortgage submission trends
- Creation of a Digital Mortgage Conditional approval and process to match up front experience
- Tracking of Underwriting conditions on digital mortgage files
- Digital Mortgage workflow - reduced milestones for digital mortgages
- Streamlined Opening or order desk – ability to bypass button if services were ordered via CRM
- Digital Mortgage Secondary identifier that flows into lock and hedge reports
- Digital Mortgage pricing execution comparison

DIG-OPS DIGITAL MORTGAGE ENCOMPASS OFFERING

igniting ideas for the mortgage industry.

matchbox

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