



DETAILS INCLUDE

Encompass 360 secondary offerings provides many secondary options to the Secondary manager and offers the tools to replace custom spreadsheets and move the process directly into the LOS. With the correct business rules incorporated into Product and Pricing integrations, the foundation is set for Secondary department utilization.

Matchbox understands and appreciates that every lender has a unique business and pricing model so we're able to provide the ability to customize the Encompass system to fit the users' needs. The combination of pipeline and margin management within the Encompass system allows the Secondary manager to have real time data available to make decisions in response to market movement.



Real time data available to make decisions in response to market movement.

- Streamlining Processes and Data Flow of PPE/ LOS Integration
- Secondary Registration Customization to Capture Multiple Price Points
- Ability to Add Branch Margin Calculations
- Business Rules Development that are Tied to Secondary Policies
- Tools for Enhanced Hedge Performance
- Investor Overlays in Trade Management
- Agency Delivery via Cash or MBS
- Sub Servicer Delivery
- Bulk Trading Processes within Trade Management
- Purchase Advice Reconciliation
- Training Materials

ENCOMPASS 360 SECONDARY OFFERINGS

Igniting ideas for the mortgage industry.

matchbox



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